

# **EARNINGS SUPPLEMENT**

August 2021

## 2021 Q2

#### Legal Disclaimers



Forward Looking Statements and Risk Factors. The information presented herein is generally available from public sources, including our and our subsidiaries' earnings releases and SEC filings. We urge you to read those documents, and we specifically direct you to the forward-looking statements, disclaimers and risk factors they contain. The primary purpose of this presentation is to help you understand how we view our Company, not to update our filings or correct any forecasts – we categorically do not give guidance. Conditions faced by our various businesses may have changed – for better or worse – since the time periods reflected in this presentation and we disclaim any obligation to update the information presented herein. Any statements made in addressing our results are not meant as an indication of the Company's performance since the time of our latest public filings and disclosures.

There are a number of important risk factors that could cause the actual results for each of the companies discussed in this presentation to differ from those expressed in forward-looking statements contained herein, including those risk factors discussed in detail in annual and quarterly reports and other filings made with the SEC by Loews Corporation and its consolidated subsidiaries: CNA Financial Corporation and Boardwalk Pipelines. Given these risk factors, investors and analysts should not place undue reliance on forward-looking statements.

Non-GAAP Financial Measures. Certain financial information presented herein includes non-GAAP financial measures. Management believes these measures are useful to understanding the key drivers of the Company's operating performance. These non-GAAP measures are reconciled to GAAP numbers herein (or in documents referred to herein).

Where You Can Find More Information. Annual, quarterly and other reports filed with the SEC by Loews Corporation and its consolidated subsidiaries: CNA Financial Corporation and Boardwalk Pipeline Partners, LP contain important additional information about those companies and we urge you to read this presentation together with those filings, copies of which are available, as applicable, at the corporate websites of Loews Corporation at <u>www.loews.com</u> and such subsidiaries at <u>www.cna.com</u> and <u>www.bwpipelines.com</u>, or at the SEC's website at <u>www.sec.gov</u>.

- To view the most recent SEC filings of Loews Corporation, http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-sec
- To view the most recent SEC filings of CNA Financial Corporation, https://investor-relations.cna.com/financial/latest-financials
- To view the most recent SEC filings of Boardwalk Pipeline Partners, LP https://www.bwpipelines.com/news-and-media/sec-filings/

#### 2021 Second Quarter – Key Highlights

- \$3.9 billion in cash and investments at the parent company
- Net income of \$754 million, or \$2.86 per share
  - Includes a gain of \$438 million related to the sale of 47% of Altium Packaging<sup>1</sup>
  - The increase in quarterly net income excluding the Altium gain is driven by:
    - CNA Financial Corporation with lower net catastrophe losses, improved net investment income, and higher property and casualty underwriting results before net catastrophe losses and prior year development
    - Boardwalk Pipelines which contributed positively as revenues from recently completed growth projects increased
    - Loews Hotels & Co with improved results due to the strong rebound in travel to resort destinations
- Repurchased 3.9 million Loews shares at an aggregate cost of \$219 million
- Dividends from subsidiaries totaled \$92 million
- \$18.1 billion in shareholders' equity / book value per share of \$69.59 as of June 30, 2021

Loews press release: <u>http://ir.loews.com/phoenix.zhtml?c=102789&p=irol-financials</u>

All balance sheet data included in this presentation is as of the end of each period presented.

1. Loews deconsolidated Altium Packaging as of the date of the sale and now records Altium Packaging as an equity method investment.

Loews Cash & Investments	June 30,			
(\$ millions)	2021			
Portfolio Composition <sup>*</sup>				
Cash & short term investments	\$	3,167		
Equity securities		621		
Limited partnership investments		118		
Other		4		
Total Cash & Investments	\$	3,910		

\* Net of receivable and payable positions.

### **Financial Summary**



	June 30						
		Three I	Vonths	Six M	onths		
(in millions, except per share data)	2	2021	2020	2021	2020		
Revenues <sup>1,2,3</sup>	\$	4,003	\$ 2,310	\$ 7,625	\$ 5,409		
Net income (loss) <sup>1,2,3,4</sup>		754	(835)	1,015	(1,467)		
Net income (loss) per share		2.86	(2.96)	3.82	(5.16)		
Dividends paid per share		0.0625	0.0625	0.1250	0.1250		
Weighted average shares		263.3	281.5	265.6	284.3		
Cash & investments (Parent company)	\$	3,910	\$ 3,638				
Total debt (Parent company)		2,300	2,300				
Book value per share		69.59	61.35				
Book value per share excluding AOCI		68.33	61.33				

Balance sheet data included on this page is as of the end of each period presented.

The 2021 three- and six-months periods include an investment gain of \$555 million (\$438 million after tax) related to the sale of 47% of Altium Packaging on April 1, 2021. The 2020 three- and six-months periods 1. include an investment loss of \$1.2 billion (\$957 million after tax) as a result of Diamond Offshore's Chapter 11 bankruptcy filing on April 26, 2020.

2. Loews deconsolidated Altium Packaging as of the date of the sale and now records Altium Packaging as an equity method investment.

The 2020 three- and six-months periods include financial results of Diamond Offshore prior to its deconsolidation in the second quarter of 2020. 3.

The 2020 six-months period includes impairment charges of \$774 million (\$408 million after tax and noncontrolling interests) related to the carrying value of four drilling rigs at Diamond Offshore. 4.

#### Net Income (Loss) by Segment



	June 30								
	Three	Months	Six M	onths					
(\$ millions)	2021	2020	2021	2020					
CNA	\$ 330	\$ 135	\$ 609	\$ 80					
Boardwalk	47	34	132	99					
Hotels	(21)	(72)	(64)	(97)					
Corporate <sup>1,2</sup>	398	(908)	338	(1,073)					
Diamond <sup>3</sup>	-	(24)	-	(476)					
Net income (loss) attributable to Loews	\$ 754	\$ (835)	\$ 1,015	\$ (1,467)					

Includes investment income from the parent company's cash and investments, interest expense, other unallocated corporate expenses and the financial results of Altium Packaging. The 2021 three- and six-months periods include a net investment gain of \$438 million related to the sale of 47% of Altium Packaging on April 1, 2021. The 2020 three- and six-months periods include a net investment loss of \$957 million as a result of Diamond Offshore's Chapter 11 bankruptcy filing on April 26, 2020.

2. Loews deconsolidated Altium Packaging as of the date of the sale and now records Altium Packaging as an equity method investment.

3. Diamond Offshore was deconsolidated in the second quarter of 2020. The 2020 six-months period includes impairment charges of \$408 million related to the carrying value of four drilling rigs at Diamond Offshore.

#### **Financial Trends**

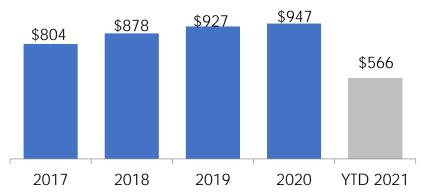


(\$ billions as of period-end)



Dividends from subsidiaries<sup>2</sup>

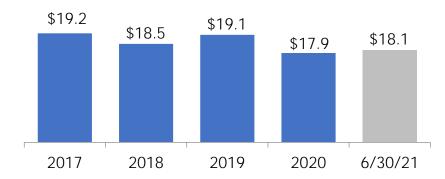
(\$ millions)





#### Shareholders' equity

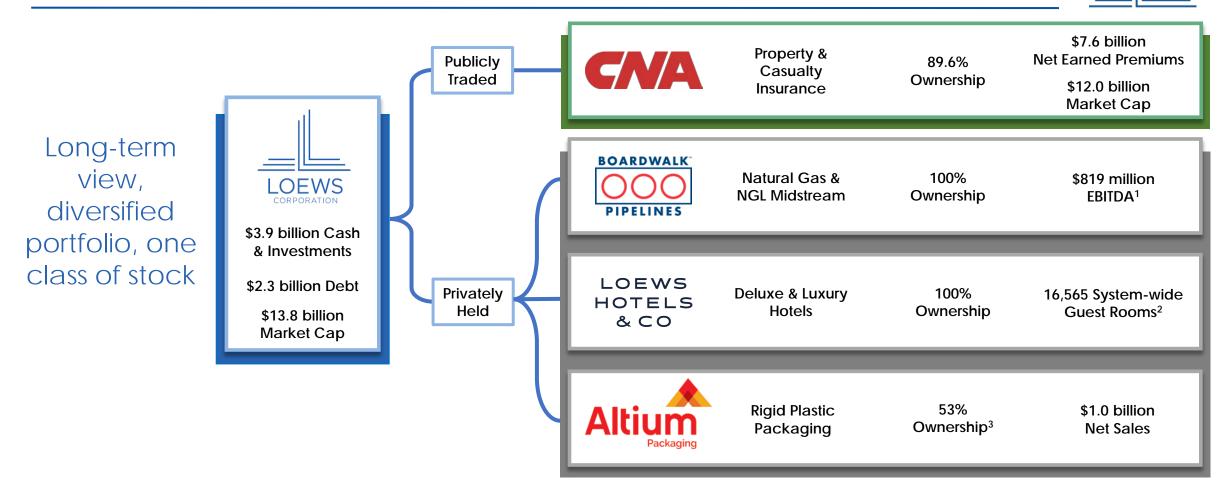
(\$ billions as of period-end)



1. In 2018, Loews purchased all of the issued and outstanding Boardwalk common units not already owned by Loews for \$1.5 billion.

2. Includes dividends received by Loews during each period indicated.

#### Corporate Structure



Balance sheet and ownership data is as of June 30, 2021. unless noted. Market cap data is as of July 30, 2021. All other data is for the year ended December 31, 2020.

- 1. See Company Overview Appendix "Boardwalk EBITDA" for EBITDA to GAAP reconciliation.
- 2. See page titled "Loews Hotels & Co Portfolio" for additional disclosure. Loews Hotels & Co's results have been significantly impacted by the COVID-19 pandemic.
- 3. On April 1, 2021, Loews sold 47% of Altium Packaging for gross cash proceeds of \$420 million and net cash proceeds of \$411 million. Loews deconsolidated Altium Packaging as of the date of the sale and now records Altium Packaging as an equity method investment.

#### CNA Financial – Financial Highlights



Financials <sup>1</sup>									
	June 30								
		Three I	Von	iths		Six M	ont	ns	
(\$ millions, except per share data)		2021		2020		2021		2020	
Core income <sup>2</sup>	\$	341	\$	99	\$	604	\$	207	
Net investment gains (losses) (after-tax)		27		52		76		(117)	
Net income		368		151		680		90	
Loews accounting adjustments:									
Amounts attributable to noncontrolling interests		(39)		(16)		(71)		(9)	
Rounding		1		-		-		(1)	
Net income attributable to Loews	\$	330	\$	135	\$	609	\$	80	
Invested assets (market value)	\$	50,265	\$	47,757	\$	50,265	\$	47,757	
Net written premiums		1,909		1,930		3,846		3,793	
Combined ratio ex. catastrophes and development		91.4		93.2		91.6		93.4	
Combined ratio		94.0		109.2		96.0		103.2	
Loss ratio ex. catastrophes and development		59.5		59.3		59.8		59.8	
Loss ratio		62.1		75.3		64.2		69.6	
Book value per share ex. AOCI	\$	44.81	\$	42.34	\$	44.81	\$	42.34	
Book value per share		46.69		42.91		46.69		42.91	
Regular and special dividends per share		0.38		0.37		1.51		2.74	

Balance sheet data included on this page is as of the end of each period presented.

1. Unless noted as attributable to Loews, financial results are at the subsidiary level.

2. See CNA's Q2 2021 Earnings Release for a reconciliation of Core income to Net income available at https://investor-relations.cna.com/financial/latest-financials





Finar	ncials	1			
			Jun	e 30	
		Three I	Months	Six N	lonths
(\$ millions)		2021	2020	2021	2020
Revenue	\$	310	\$ 295	\$ 680	\$ 635
EBITDA <sup>2</sup>		199	183	449	404
Net income		67	53	184	144
Loews accounting adjustments:					
Other <sup>3</sup>		(20)	(19)	(52)	(45)
Net income attributable to Loews	\$	47	\$ 34	\$ 132	\$ 99

1. Unless noted as attributable to Loews, financial results are at the subsidiary level.

2. See Appendix – "Boardwalk EBITDA" for EBITDA to GAAP reconciliation.

3. Other includes adjustments for purchase accounting, income taxes and rounding.



#### Loews Hotels & Co – Financial Highlights



Financials									
June 30									
	Three	Months	Six M	onths					
(\$ millions)	2021	2020	2021	2020					
Operating revenue	\$ 76	\$ 9	\$ 115	\$ 118					
Gain on sale of hotel	-	13	-	13					
Revenues related to reimbursable expenses	22	12	40	45					
Revenue	98	34	155	176					
Pretax loss excluding non-recurring items <sup>1</sup>	(25)	(86)	(80)	(111)					
Asset impairments	-	(20)	-	(20)					
Pretax loss	(26)	(97)	(81)	(130)					
Net loss	(21)	(72)	(64)	(97)					
Adjusted EBITDA <sup>2</sup>	25	(54)	12	(37)					
Adjusted mortgage debt, period-end <sup>3</sup>	1,577	1,553	1,577	1,553					

Loews Hotels & Co's results have been significantly impacted by the COVID-19 pandemic. All hotels are operational as of June 30, 2021; however, total occupancy levels have not yet reached pre-pandemic levels, especially at hotels in urban centers.

1. Non-recurring items include items such as acquisition transaction and transition costs, new development pre-opening costs, gains or losses on sale and impairments. See Appendix – "Loews Hotels & Co Adjusted EBITDA" for additional disclosure.

2. Adjusted EBITDA is the total amount of EBITDA attributable to Loews Hotels & Co based on its percent ownership of each property (e.g., if Loews Hotels & Co legally owns 50% of a property, 50% of that property's EBITDA is included, except for certain hotels where earnings are distributed on a different basis from legal ownership based on the underlying governing agreements), plus management company EBITDA and excluding non-recurring items such as acquisition transaction and transition costs, new development pre-opening costs, gains or losses on sale and impairments. See Appendix – "Loews Hotels & Co Adjusted EBITDA" for EBITDA to GAAP reconciliation.

3. Adjusted mortgage debt is adjusted for Loews Hotels & Co's ownership interest in the asset underlying the borrowing. Balances are inclusive of adjusted mortgage debt related to assets under development of \$0 million and \$121 million at June 30, 2021 and 2020, respectively.

### Loews Hotels & Co – Operating Trends

The impact of COVID-19 led to suspending operations at most hotels at the beginning of the pandemic and low occupancy as they reopened

#### Portfolio operating trends:

- Gradual improvement from June 2020, driven largely by leisure travel demand; occupancy numbers in Q1 and Q2 2021 impacted by additional available rooms returned to service along with seasonality; average daily rate is impacted by mix of properties open during each period.
- Extremely limited corporate travel in response to the COVID-19 pandemic continues to significantly impact hotel demand, especially at urban center hotels.

		Owned & JV Hotels <sup>1</sup>										
	Open	Hotels <sup>2</sup>	Available	0	Average Daily							
	Beginning of Quarter	End of Quarter	Rooms in '000s	Occupancy	Rate ("ADR")							
Q2 2020	3	14	309	20.5%	\$190							
Q3 2020	14	16	969	25.6%	\$177							
Q4 2020	16	17	990	35.3%	\$190							
Q1 2021	17	18	1,107	34.6%	\$234							
Q2 2021	18	22	1,258	57.5%	\$230							

1. Includes all owned and joint venture hotels as of June 30, 2021 (prior period information has been adjusted to remove any sold hotels). Excludes the four managed hotels. Available Rooms, Occupancy and ADR are calculated for the portion of each quarter an owned or joint venture property was operational.

2. All owned and joint venture hotels that were operational as of beginning and end of each respective quarter.

#### Loews Hotels & Co – Portfolio



As of June 30, 2021		Location	Rooms	Ownership % <sup>1</sup>	Ownership - Ops Commenced / Managed Only
OWNED (10)	Loews Chicago Hotel	Chicago, IL	400	100%	2015
	Loews Chicago O'Hare Hotel	Chicago, IL	556	100%	2014
	Loews Coronado Bay Resort*	San Diego, CA	439	100%	2000
	Loews Kansas City Hotel	Kansas City, MO	800	65%	2020
	Loews Miami Beach Hotel*	Miami Beach, FL	790	100%	1998
	Loews Minneapolis Hotel	Minneapolis, MN	251	100%	2014
	Loews Philadelphia Hotel	Philadelphia, PA	581	100%	2000
	Loews Regency New York Hotel	New York, NY	379	100%	1963
	Loews Vanderbilt Hotel	Nashville, TN	340	100%	1989
	Loews Ventana Canyon Resort*	Tucson, AZ	398	100%	2014 / 1984
			4,934		
JOINT VENTURE (12)	Hard Rock Hotel, at Universal Orlando*	Orlando, FL	650	50%	2001
	Loews Portofino Bay Hotel, at Universal Orlando*	Orlando, FL	750	50%	1999
	Loews Royal Pacific Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2002
	Loews Sapphire Falls Resort, at Universal Orlando*	Orlando, FL	1,000	50%	2016
	Universal's Aventura Hotel*	Orlando, FL	600	50%	2018
	Universal's Cabana Bay Beach Resort*	Orlando, FL	2,200	50%	2014
	Universal's Endless Summer Resort - Dockside Inn and Suites*	Orlando, FL	2,050	50%	2020
	Universal's Endless Summer Resort - Surfside Inn and Suites*	Orlando, FL	750	50%	2019
	Live! by Loews Arlington, TX*	Arlington, TX	300	50%	2019
	Live! by Loews St. Louis, MO	St. Louis, MO	216	50%	2020
	Loews Hollywood Hotel	Los Angeles, CA	628	50%	2012
	Loews Atlanta Hotel	Atlanta, GA	414	50%	2015 / 2010
			10,558		
MANAGED (4)	Bisha Hotel and Residences	Toronto, ON	96		2017
	Loews Boston Hotel	Boston, MA	225		2013 / 2018
	Loews New Orleans Hotel	New Orleans, LA	285		2003
	Loews Santa Monica Beach Hotel*	Santa Monica, CA	347		1989
			953		
TOTAL			16,445		
					Scheduled Opening
	Loews Coral Gables Hotel	Coral Gables, FL	242	20%	2022
TOTAL INCLUDING UNDER	R DEVELOPMENT		16,687		

Note: Loews Hotels & Co's results have been significantly impacted by the COVID-19 pandemic. All hotels are operational as of June 30, 2021; however, total occupancy levels have not yet reached pre-pandemic levels, especially at hotels in urban centers.

\* Represents resort hotels in the portfolio, with the remaining hotels in urban centers.

1. Earnings in certain partnerships are allocated pursuant to underlying governing documents, which may differ from ownership.

## Appendix - Key Drivers for the Second Quarter

Net income of \$754 million, or \$2.86 per share, compared to a net loss of \$835 million, or \$(2.96) per share, in the comparable prior year period, an increase of \$1,589 million. The table below details key drivers of the change in net income, representing the majority of the increase.

June 30

		T	hree Month	าร	
(\$ millions)	2	021	2020	Ch	ange
CNA <sup>1</sup>					
Underwriting income before catastrophes and development	\$	118	\$83	\$	35
Catastrophe losses		(38)	(212)	)	174
Net investment gains		24	47		(23)
Life & Group		38	12		26
Boardwalk					
Net income		47	34		13
Hotels					
Net loss		(21)	(72)	)	51
Corporate					
Net investment income		19	86		(67)
Gain on sale of 47% of Altium Packaging		438	-		438
Loss on Diamond Offshore deconsolidation		(12)	(957)		945

Key drivers for both 2021 and 2020 are after tax and noncontrolling interests.

1. CNA's Q2 2021 Earnings Presentation is available at https://investor-relations.cna.com/financial/latest-financials

### Appendix – Key Drivers for the Year-to-Date Period

Net income of \$1,015 million, or \$3.82 per share, compared to a net loss of \$1,467 million, or \$(5.16) per share, in the comparable prior year period, an increase of \$2,482 million. The table below details key drivers of the change in net income, representing the majority of the increase.

		Six Months				
(\$ millions)	20	)21	2	020	Chan	ge
CNA <sup>1</sup>						
Underwriting income before catastrophes and development	\$	223	\$	160	\$	63
Catastrophe losses		(126)		(265)		139
P&C net investment income		434		319		115
Net investment gains (losses)		68		(105)		173
Life & Group		70		16		54
Boardwalk						
Net income		132		99		33
Hotels						
Net loss		(64)		(97)		33
Corporate						
Net investment income (loss)		55		(44)		99
Gain on sale of 47% of Altium Packaging		438		-		438
Loss on Diamond Offshore deconsolidation		(12)		(957)		945
Diamond <sup>2</sup>						
Impairment charges related to four drilling rigs		-		(408)		408
Operating losses		-		(68)		68

Key drivers for both 2021 and 2020 are after tax and noncontrolling interests.

1. CNA's Q2 2021 Earnings Presentation is available at https://investor-relations.cna.com/financial/latest-financials

2. Diamond Offshore was deconsolidated in the second quarter of 2020.

#### Appendix – Loews Consolidating Condensed Balance Sheet



ıne 30, 2021		CNA Financial		Boardwalk Pipelines		Loews Hotels & Co		orporate <sup>1</sup>	Total	
(\$ millions)										
Assets:										
Cash and investments	\$	50,727	\$	5 79	\$	145	\$	4,001	\$ 54,952	
Receivables		8,977		147		11		27	9,162	
Property, plant and equipment		234		8,573		1,020		20	9,847	
Deferred non-insurance warranty acquistion expenses		3,305		-		-		-	3,305	
Other assets		2,923		604		437		378	4,342	
Total assets	\$	66,166	\$	9,403	\$	1,613	\$	4,426	\$ 81,608	
Liabilities and Equity:										
Insurance reserves	\$	42,357	\$	-	\$	-	\$	-	\$ 42,357	
Short term debt		-		1		121		-	122	
Long term debt		2,777		3,333		601		2,277	8,988	
Deferred non-insurance warranty revenue		4,309		-		-		-	4,309	
Other liabilities		4,083		1,614		341		396	6,434	
Total liabilities		53,526		4,948		1,063		2,673	62,210	
Total shareholders' equity		11,326		4,455		549		1,753	18,083	
Noncontrolling interests		1,314				1		-	1,315	
Total equity		12,640		4,455		550		1,753	19,398	
Total liabilities and equity	\$	66,166	\$	9,403	\$	1,613	\$	4,426	\$ 81,608	

Amounts presented will not necessarily be the same as those in the individual financial statements of the Company's subsidiaries due to adjustments for purchase accounting, income taxes and noncontrolling interests. 1. Corporate primarily reflects the parent company's cash and investments, corporate long-term debt and Altium Packaging.



(\$ millions)

Pretax income

Depreciation and amortization

Interest expense

EBITDA

	June 30									
Three Months Six Months										
2	021	2	020	2021 2020			020			
\$	67	\$	53	\$	185	\$	144			
	92		89		183		177			
	40		41		81		83			
\$	199	\$	183	\$	449	\$	404			

Financial results are at the subsidiary level.

